



## Message to the community

On behalf of everyone at Bounce Innovation Hub, I am pleased to present our first annual report to the community. Looking back to where we started in 2018, I am proud and amazed by how far we have come. As you read through the following pages, you'll see a nonprofit organization on solid financial footing, that values collaboration and partnership and that has seen incredible growth as an organization, a team and a community. Here are some of the highlights:

- Our team has grown. We started with one full-time employee in January 2018 and ended 2020 with 14 FTEs. That team is also more diverse, employing five persons of color and eight women, with four in leadership positions.
- Our entrepreneurial programs have expanded. Not only did we grow the number of programs from one to six, but we also answered the call to make our programs more accessible to ALL entrepreneurs. We secured funding, hired a director of inclusive entrepreneurship and now three of our six entrepreneurial programs focus on serving minorities and women.
- Our footprint is larger. In 2019, we opened our 27,000 sq. ft. first-floor Generator space—a beautiful coworking, office and event space—where the public is welcome. Bounce became truly open to everyone—figuratively and literally.
- Most importantly, our impact on Akron and the northeast Ohio community has increased. The numbers will speak for themselves, but needless to say, Bounce has helped hundreds of entrepreneurs, startups and small businesses, leading to more jobs, more revenues, and more investment. Along with our many partners, Bounce is affecting change in our region.

Thank you for taking the time to learn more about what we do, where we've been and all that we've been able to accomplish.

### **Board of Directors**

Deborah Hoover, Chair Laura Bennett John Dearborn Hans Dorfi Brad Helfman Andre Thornton David Zipper

### **Advisory Council**

Dorothy Baunach Theresa Carter Pat Grospiron Kimberly Irvin-Lee Anoo Vyas Elizabeth Winter





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# 2018-2020 Economic Impact

Revenues / investments / payrolls / patents

Generated over **MILLION** in revenues

Raised

**MILLION** 

UNIQUE

**CLIENTS** 

served

**Earned** patents

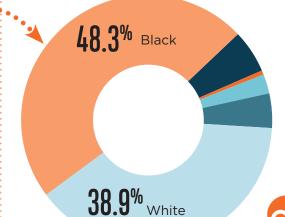
**GROW** 

provisional

Demographics of clients

**Community Impact** 





55% Did not identify

Native American

M Latin-American. Hispanic

Asian-Indian, Asian-Pacific, Pacific

**56.8**% **43.2**%

# A COMMUNITY OF



MEMBERS

(client total jobs + coworking members + mentor network)

At the end of 2020, we had:

COMPANIES

WORKING

**MORE THAN 18,000 HOURS** 

•••••••

**PROGRAM PARTICIPANTS** 2018 - 2020

> \* Some program participants were in more than one program, lowering the total number of unique clients



INTRODUCTIONS, **REFERRALS & CONNECTIONS** 

# 2018 - 2020 Timeline



Bounce

Open House event

draws hundreds





**SEPTEMBER** 

Elevate Greater Akron

initiative announced

**JANUARY** Software Accelerator re-launches







Aspiring Entrepreneurs,

a GROW program, launches



Bounce reopens

to the public on May 12

NOVEMBER/DECEMBER Bounce ends the year with board approval of its first three-year strategic plan

JUNE Technology Incubator re-launches



#### JUNE

Funding for programs that serve non-technology small businesses, with a focus on minorities and women, is secured



MORTAR

at Bounce,

launches

### **MARCH**

Bounce shifts programming to virtual in response to the COVID-19 pandemic.



## OCTOBER

Bounce hosts its second annual Startup Showcase via Zoom and Facebook Live





MARCH Douglas Weintraub named CEO



### **NOVEMBER**

Inaugural Bounce Startup Showcase hosts close to 200



General Announcements
 Bounce Programs
 Public Events

# **Funders**

# Thank you to our donors.

Bounce Innovation Hub gratefully acknowledges the significant financial contributions of our donors from January 1, 2018 to December 31, 2020.

#### \$2,500,000+

Ohio Third Frontier, State of Ohio

#### \$600,000+

**City of Akron** (Presenting Partner)

#### \$400,000+

Burton D. Morgan Foundation

#### \$200,000+

Akron Children's Hospital (Presenting Partner)

Medical Mutual of Ohio (Presenting Partner)

The University of Akron (Presenting Partner)

#### \$100,000+

County of Summit

Economic Development
 Administration

GAR Foundation

Small Business Administration

#### \$75,000+

**Huntington-Akron Foundation** 

#### \$50,000+

Marcum LLP
Thompson Hine LLP

#### \$25,000+

**Akron Community Foundation** 

First Energy Pease CPAs

**Roetzel & Andress** 

Sikich LLP

#### \$10,000+

Brouse McDowell LPA GOJO Industries, Inc. PNC Bank

#### \$5,000+

**PNC Foundation** 

Buckingham Doolittle & Burroughs, LLC Hasenstab Architects Inc. John S. and James L. Knight Foundation MAGNET

#### \$2,500+

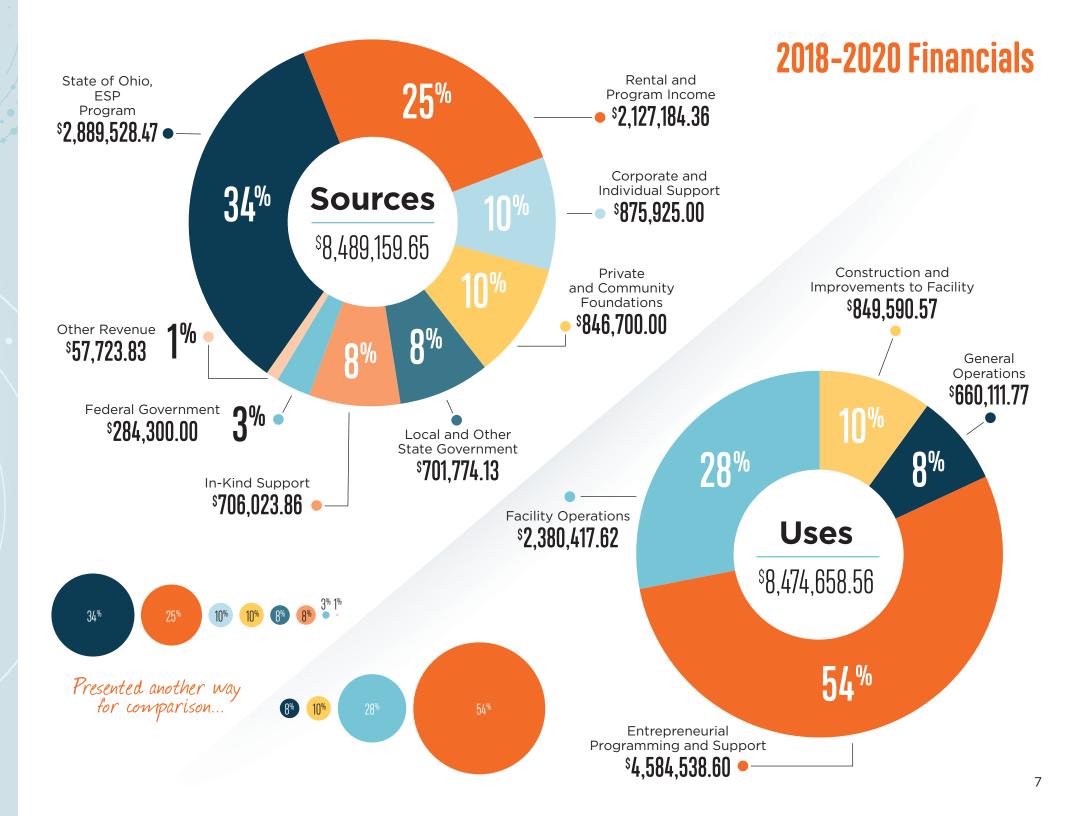
Akron Energy Systems, LLC
Goodyear Tire and
Rubber Company
Leonard & Terzola Co., Ltd.
Welty Building Company Ltd.

#### \$1,000+

Jeffrey Jones
JumpStart, Inc.
Junior Leadership Akron
PTA Engineering
S&T Bank
Summa Health System

#### \$250-\$500

BDO Akron
Canal Place
Colliers International
Fay Sharpe LLP
Speelman Electric Inc.
SummaCare



6

Thank you to our program partners.

Akron Urban League Crafty Mart ECDI/Women's Business Center Greater Akron Chamber JumpStart Inc.

**MAGNET** 

Procurement Technical Assistance Center Small Business Development Center UA Research Foundation

### Vision:

Bounce is part of a growing, thriving community in Northeast Ohio where people desire to live and work.

### Mission:

Bounce catalyzes entrepreneurship and innovation by providing connections, resources and expertise to build a vibrant community.